

## ADVERTISING AND MARKETING COMMUNICATIONS

Program: ADMC

Credential: Ontario College Diploma

**Delivery:** Full-time

Work Integrated Learning: 1 Field Placement

Length: 4 Semesters Duration: 2 Years Effective: Fall 2018 Location: Barrie

### **Description**

This program is designed to provide training in the theoretical and practical aspects of modern marketing communications. Graduates will be able to perform advertising/communications functions using a variety of media techniques.

### **Career Opportunities**

Graduates may find employment in the advertising or marketing departments of retail, distribution, public relations, computers, and/ or manufacturing in creating and placing advertising and promotion materials; may engage in the sale of advertising space or time on behalf of a print or electronic medium; or may enter the advertising agency field, in a creative, research, production or client services role.

### **Program Learning Outcomes**

The graduate has reliably demonstrated the ability to:

- identify, and respond to, clients' advertising and marketing communications objectives by applying marketing and communications principals;
- perform a market segmentation analysis to identify the organization's target market/audience and define the consumer behavior of each segment;
- 3. develop an advertising and marketing communications plan and present and defend it persuasively;
- contribute to evaluating the effectiveness of an advertising and marketing communications initiative;
- collaborate in the development of advertising and marketing communications material in compliance with current Canadian legislation, industry standards and business practices;
- 6. participate in the development of creative solutions to address advertising and marketing communications challenges;
- contribute to planning, implementing, monitoring and evaluating projects by applying project management principles;
- 8. complete all work in a professional, ethical and timely manner;
- apply entrepreneurial principles to the marketing communications industry;
- incorporate concepts of social, environmental and economic sustainability in the development of marketing communications strategies.

# The Program Progression Fall Intake

Sem 1: Fall 2018
Sem 2: Winter 2019
Sem 3: Fall 2019
Sem 4: Winter 2020

#### **Articulation**

A number of articulation agreements have been negotiated with universities and other institutions across Canada, North America and internationally. These agreements are assessed, revised and updated on a regular basis. Please contact the program co-ordinator for specific details if you are interested in pursuing such an option. Additional information can be found on our website at http://www.georgiancollege.ca/admissions/credit-transfer/

#### **Admission Requirements**

OSSD or equivalent, with a recommended minimum of 60 per cent in

• Grade 12 English (C or U)

Mature students, non-secondary school applicants (19 years or older), and home school applicants may also be considered for admission. Eligibility may be met by applicants who have taken equivalent courses, upgrading, completed their GED, and equivalency testing. For complete details refer to: www.georgiancollege.ca/admissions/policies-procedures/ (http://www.georgiancollege.ca/admissions/policies-procedures)

Applicants who have taken courses from a recognized and accredited post-secondary institution and/or have relevant life/learning experience may also be considered for admission; refer to the Credit Transfer Centre website for details:

www.georgiancollege.ca/admissions/credit-transfer/ (http://www.georgiancollege.ca/admissions/credit-transfer)

### **Graduation Requirements**

- 16 Program Courses
- 2 Communications Courses
- 2 Program Option Courses
- 1 Business Option Course
- 3 General Education Courses
- 1 Field Placement

#### **Graduation Eligibility**

To graduate from this program, the passing weighted average for promotion through each semester, from year to year, and to graduate is 60%. Additionally, a student must attain a minimum of 50% or a letter grade of P (Pass) or S (Satisfactory) in each course in each semester unless otherwise stated on the course outline.

### **Program Tracking**

Semester 1		Hours
Program Courses		
ADVE 1004	Introduction to Advertising	42
ADVE 1007	Advertising Design Basics	42
ADVE 2005	Pitching the Campaign	42
MKTG 1000	Introduction to Marketing	42



Communication	s Course	
	from the communications list during registration.	42
General Educati	* *	72
	from the general education list during registration.	42
	Hours	252
Semester 2		202
Program Course	es	
ADVE 1003	Copywriting	42
ADVE 1008	Media Planning	42
ADVE 2001	Integrated Marketing Communications	42
MKTG 1017	Digital Marketing	42
MKTG 2003	Marketing Research	42
Communication	s Course	
Select 1 course	from the communications list during registration.	42
	Hours	252
Semester 3		
Program Course	es s	
ADVE 2004	Public Relations	42
ADVE 2020	Social Media	42
ADVE 2021	Media Buying	42
ADVE 2022	Advanced Design	42
General Educati	•	
Select 1 course	from the general education list during registration.	42
Program Option	• •	
	from the Program Option Courses listed below during registration.	42
	Hours	252
Semester 4		
Program Course	es	
ADVE 2006	Campaigns and Professional Practices	42
ADVE 2013	Account Management	42
MKTG 1003	Personal Selling	42
General Educati	<u> </u>	
	from the general education list during registration.	42
Program Option		
J .	from the Program Option Courses listed below during registration.	42
Business Option		
	from the Business Option Courses listed below during registration.	42
Field Placemen	, , , , , , , , , , , , , , , , , , , ,	
	placement opportunities from the Field Placements listed below, contact	160
	nator for assistance.	. 50
	Hours	412
	Total Hours	1168

#### Code Title

#### **Field Placements**

Select 1 placement opportunity from the list below, contact program coordinator for assistance.

ADVE 2011 Field Placement - ADMC
ADVE 2019 Career Analysis

#### **Program Option Courses**

Select from the available list during registration, options may include:

ADVE 2008	Broadcast Copywriting
ADVE 2009	Visual Communication Techniques
ADVE 2023	Current Issues in Advertising, Marketing and Communications
COMP 1002	HTML, CSS, and JS Fundamentals
COMP 2088	Web Content Development
RECR 1002	Event Planning

#### **Business Option Courses**

Select from the available list during registration, options may include:		
BUSI 1002	Consumer Behaviour	
BUSI 2011	International Business	
ENTR 1000	Social Entrepreneurship	
ENTR 1002	Introduction to Entrepreneurship	
ENTR 2007	Intrapreneurship	
MGMT 2012	Introduction to Project Management	
MKTG 1001	Planning the Marketing Strategy	
MKTG 2031	Sport Marketing	
MKTG 2033	Professional Edge	

Information contained in College documents respecting programs is correct at the time of publication. Academic content of programs and courses is revised on an ongoing basis to ensure relevance to changing educational objectives and employment market needs. The college reserves the right to add or delete programs, options, courses, timetables or campus locations subject to sufficient enrolment, and the availability of courses.